



Cartwheel

SALEM PUBLIC SCHOOLS

Partnership Insight Review

March 2026

www.cartwheel.org



Goal #1:

Use all of the capacity SPS has available in its Cartwheel contract - getting families into care.

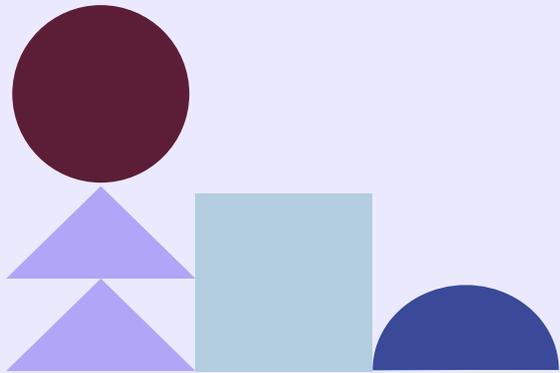
Maximize impact for students – and for your budget.



Additional needs we're trying to address together

- ✓ Evidence-based care – *ensure students have the best chance of getting better*
- ✓ Rapid access – *reduce escalation and crises*
- ✓ Multiple languages – *ensure equity*
- ✓ No insurance barriers; pro bono care available – *ensure equity*
- ✓ Extended hours – *fit diverse schedules*
- ✓ 1-1 family support – *ensure follow through*
- ✓ Case management and clinical consultation – *improve outcomes*
- ✓ Insight into impact – *promote accountability*
- ✓ Direct parent support - *webinars and care for parents*

Impact & Highlights



The Salem team is achieving remarkable results with Cartwheel this year.

Improve outcomes for Salem students and families



Students are getting better: The average Salem student in Cartwheel care achieves **clinically significant symptom improvement.**

Maximize value by using contracted referrals



On track to serve 180+ students by July 1. (111 utilized; 21 in outreach)

Serve students and families most in need of access



69% of Salem families referred to Cartwheel are on MassHealth/uninsured

Reduce wait times for care

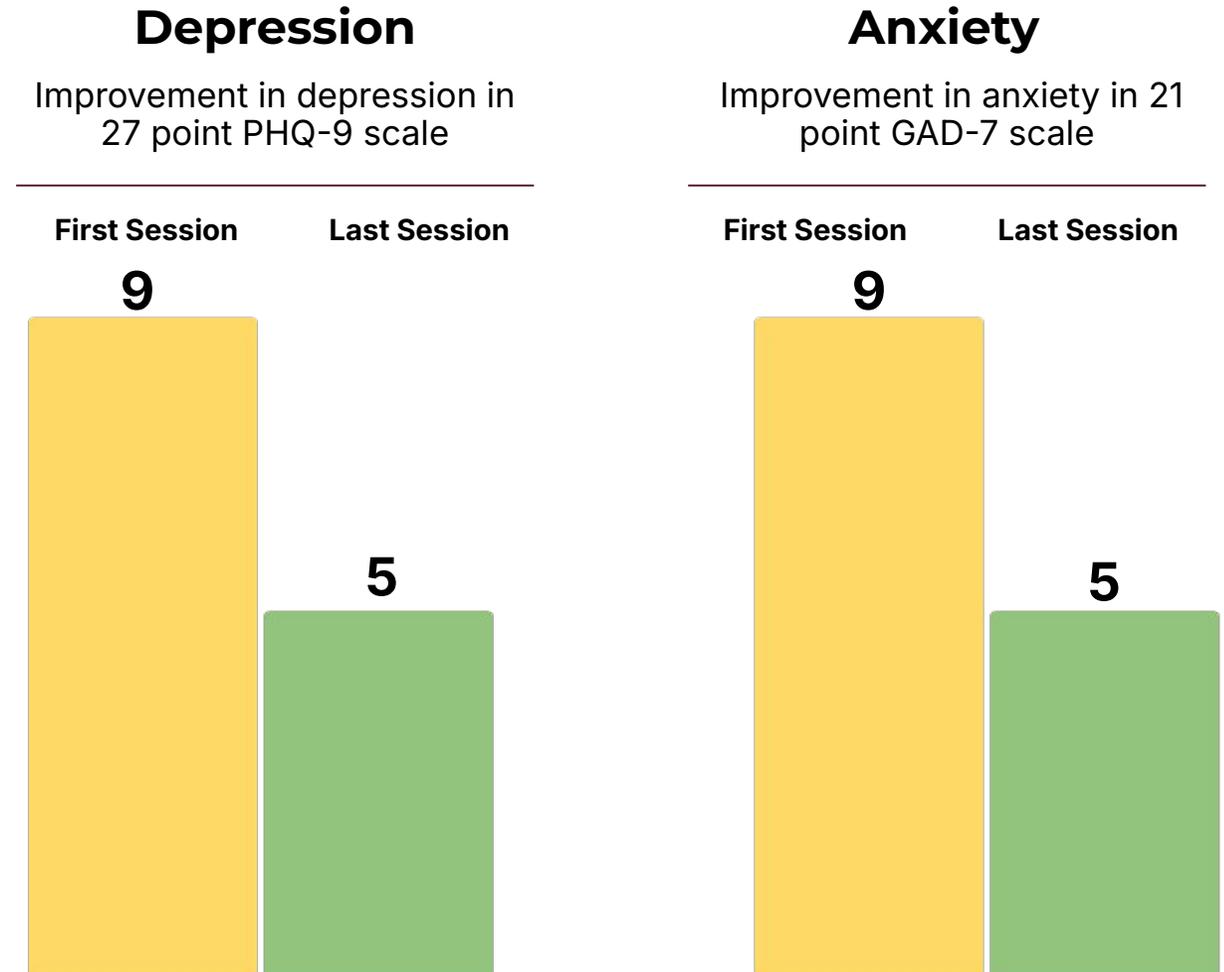


Families are getting needs met faster: 88% reduction in wait time vs. standard 6 month waitlists

Salem students in Cartwheel care are getting better: 69% show clinical improvement

92% of Salem students say they enjoy meeting with their Cartwheel therapist.

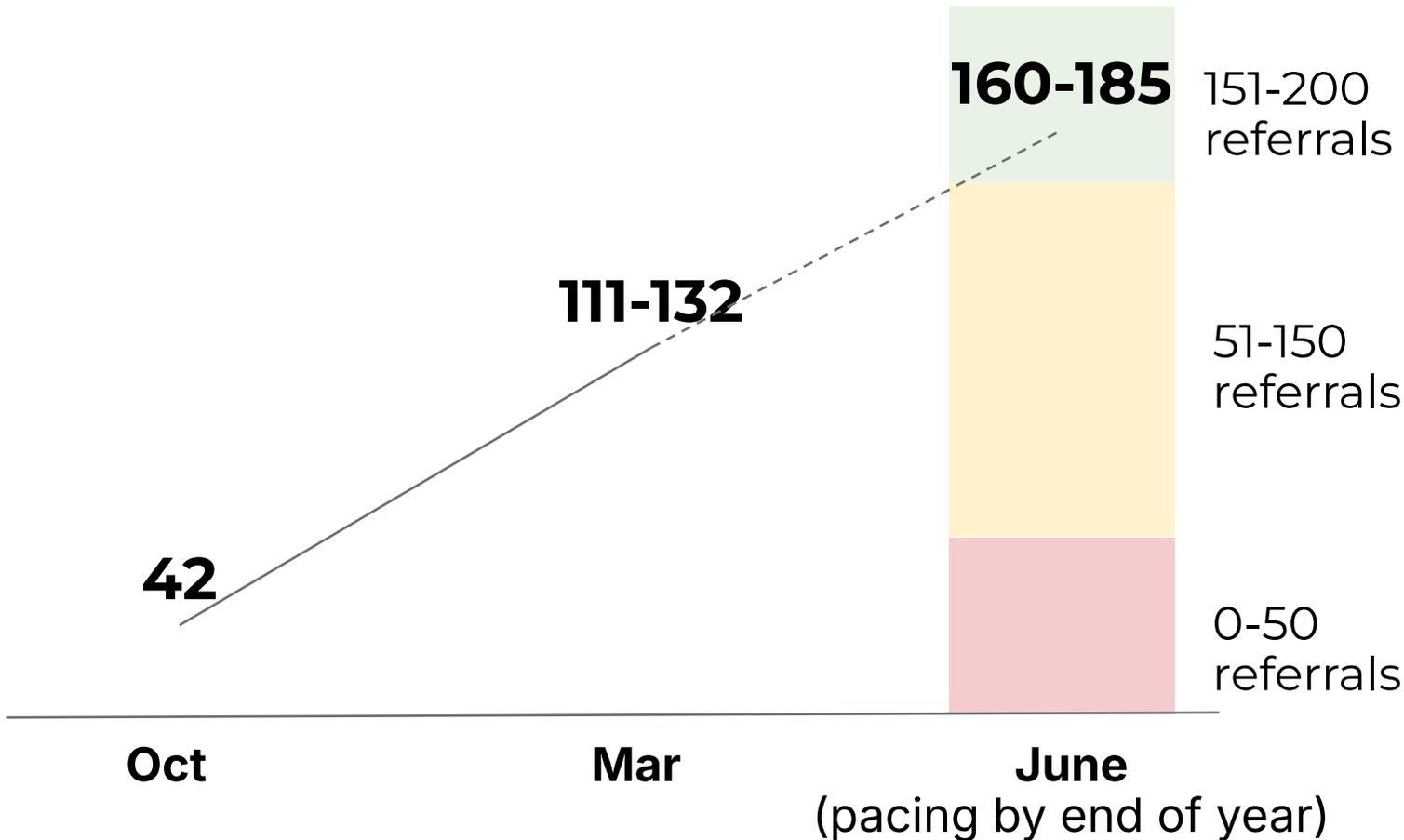
Salem's Clinical Outcomes*



*Cartwheel only measures PHQ/GAD scores for participants ages 12 and up; these outcomes do not include parents receiving Parent Guidance.

Your efforts built the foundation to maximize access to care.

200 total referrals (July 1, 2025 - June 30, 2026)



5,954

Total sessions delivered to your students so far (1,215 this year).

88%

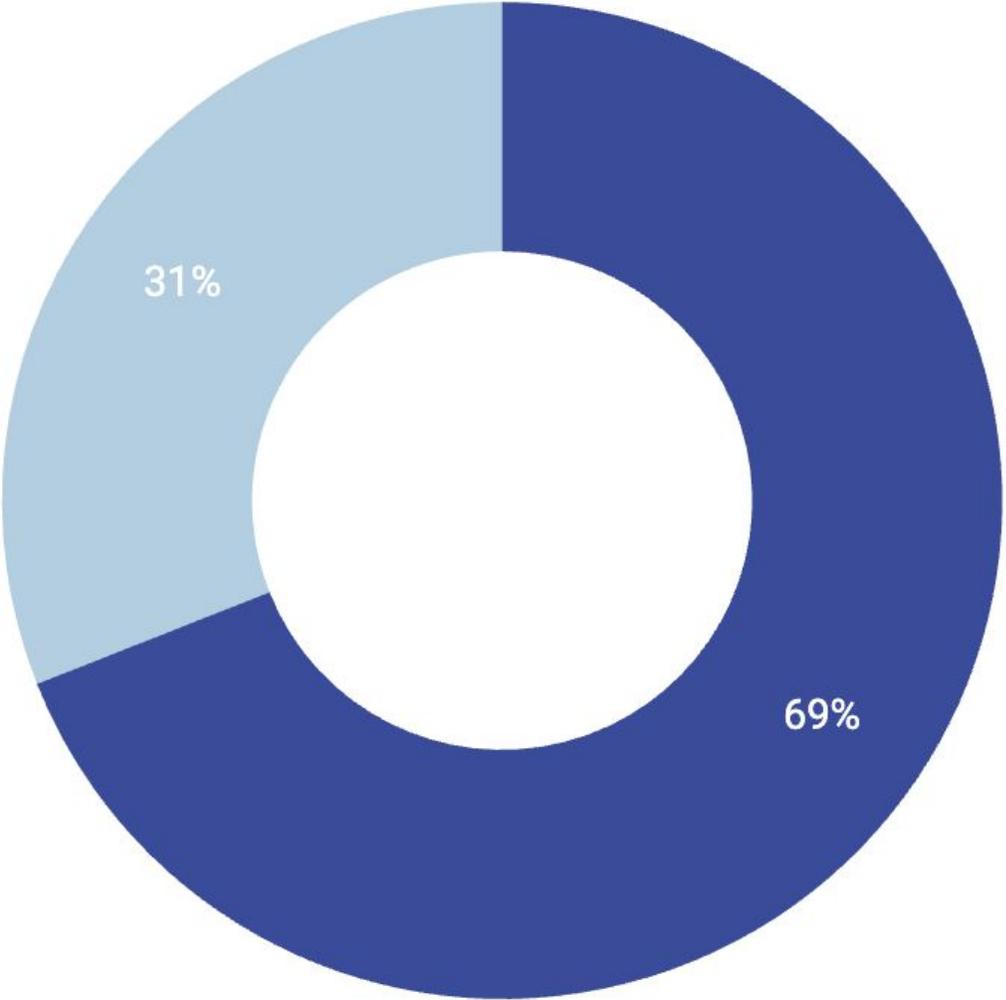
Reduction in wait time for care vs. standard 6 month waitlists.

*Includes students in ongoing care or ready for scheduling, as well as projected conversion from students currently in outreach

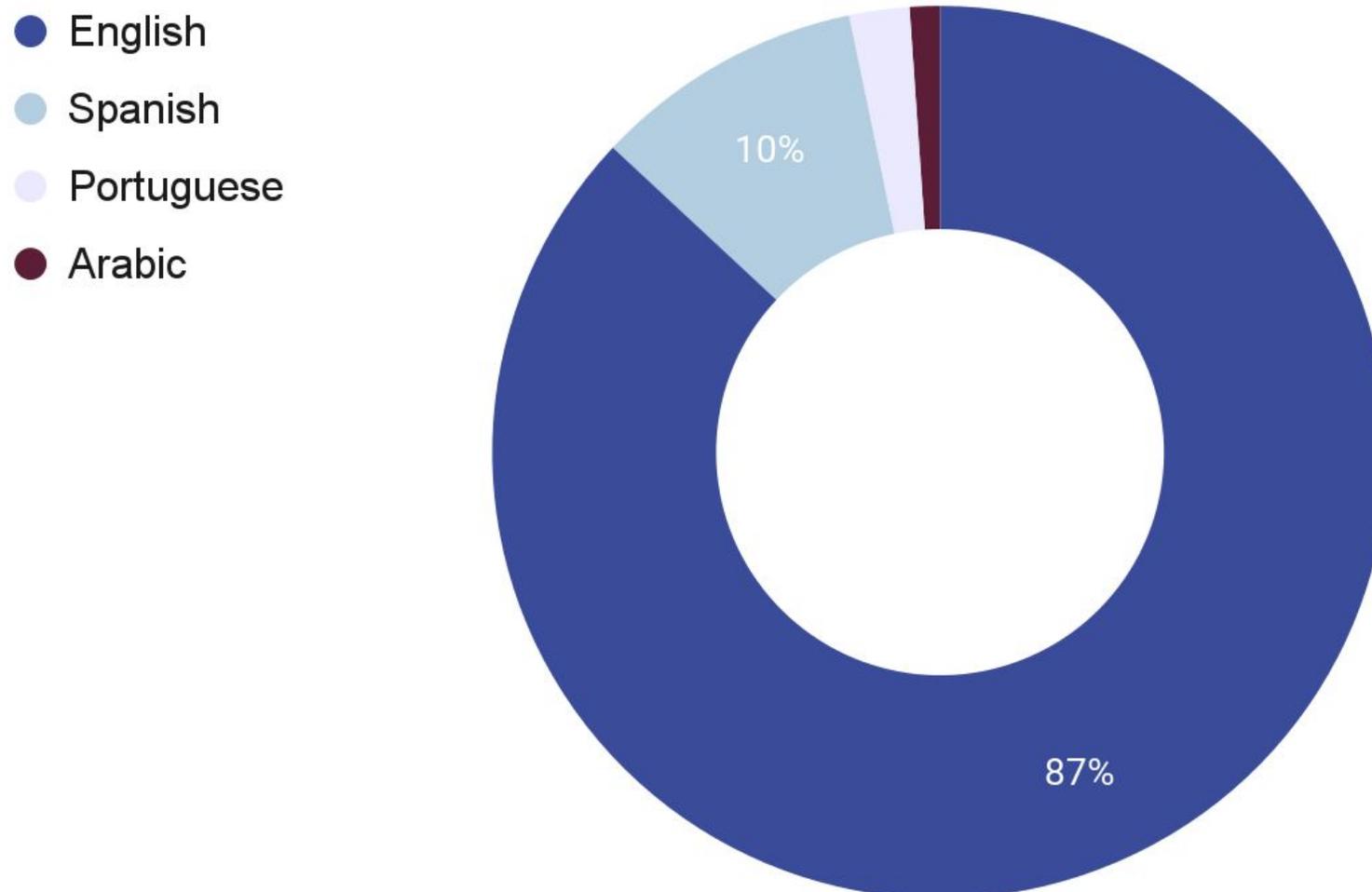
NOTE: Based on data collected at time of referral and across all contract years

Over the course of our partnership, nearly three-quarters of Salem families received care at no out-of-pocket cost.

- Medicaid/Uninsured
- Commercial

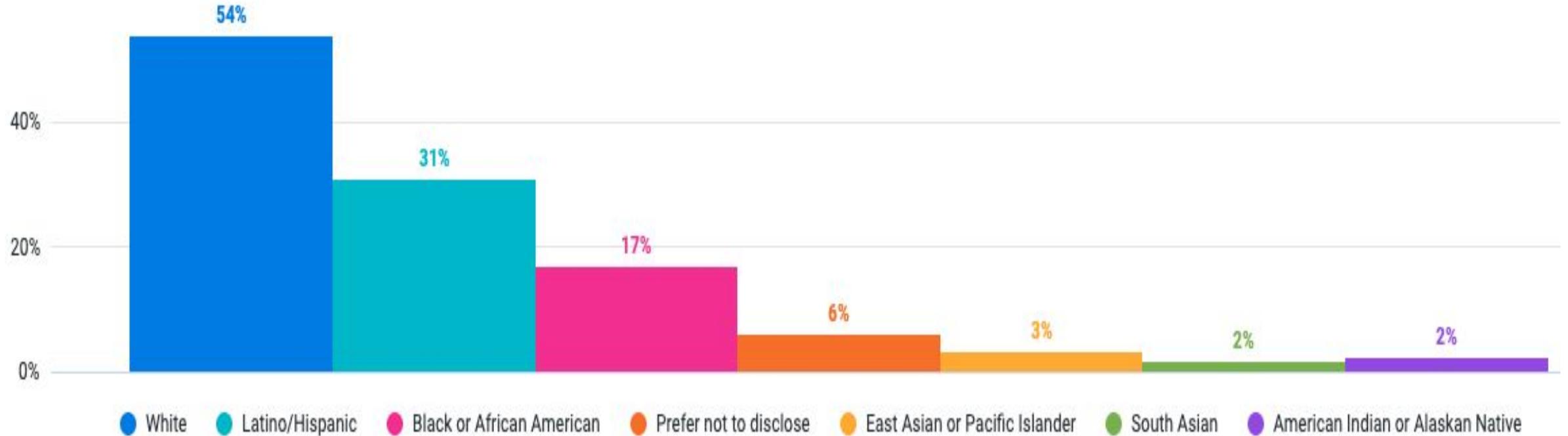


We're serving your multi-language learners: 13% of Salem students receive care from Cartwheel in a language other than English this year.

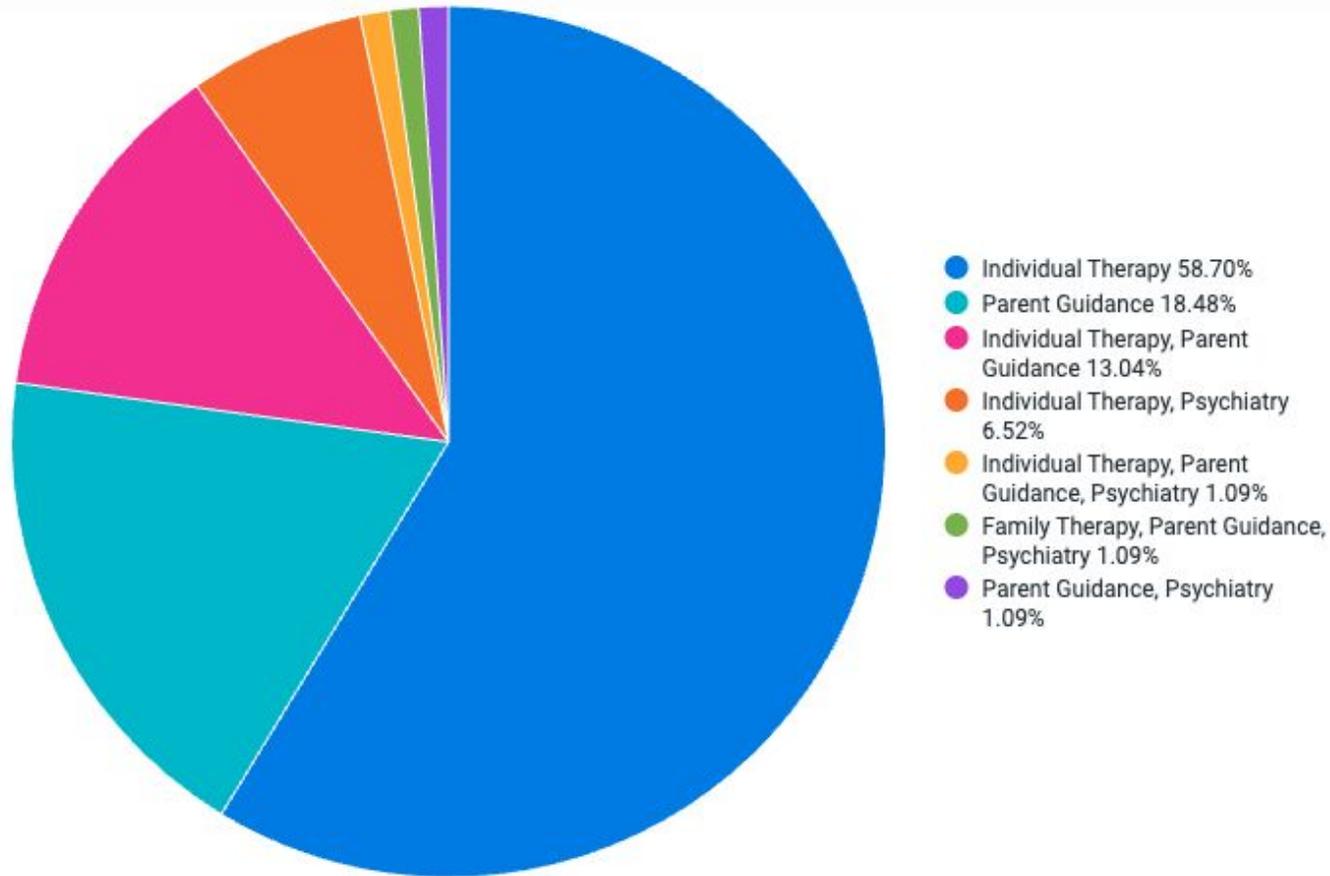


Cartwheel is serving high priority populations in Salem, mirroring the diversity of the district.

Referrals by Race & Ethnicity (Summarized)



Salem families are taking advantage of a wide range of Cartwheel services; parents are highly engaged.



35%

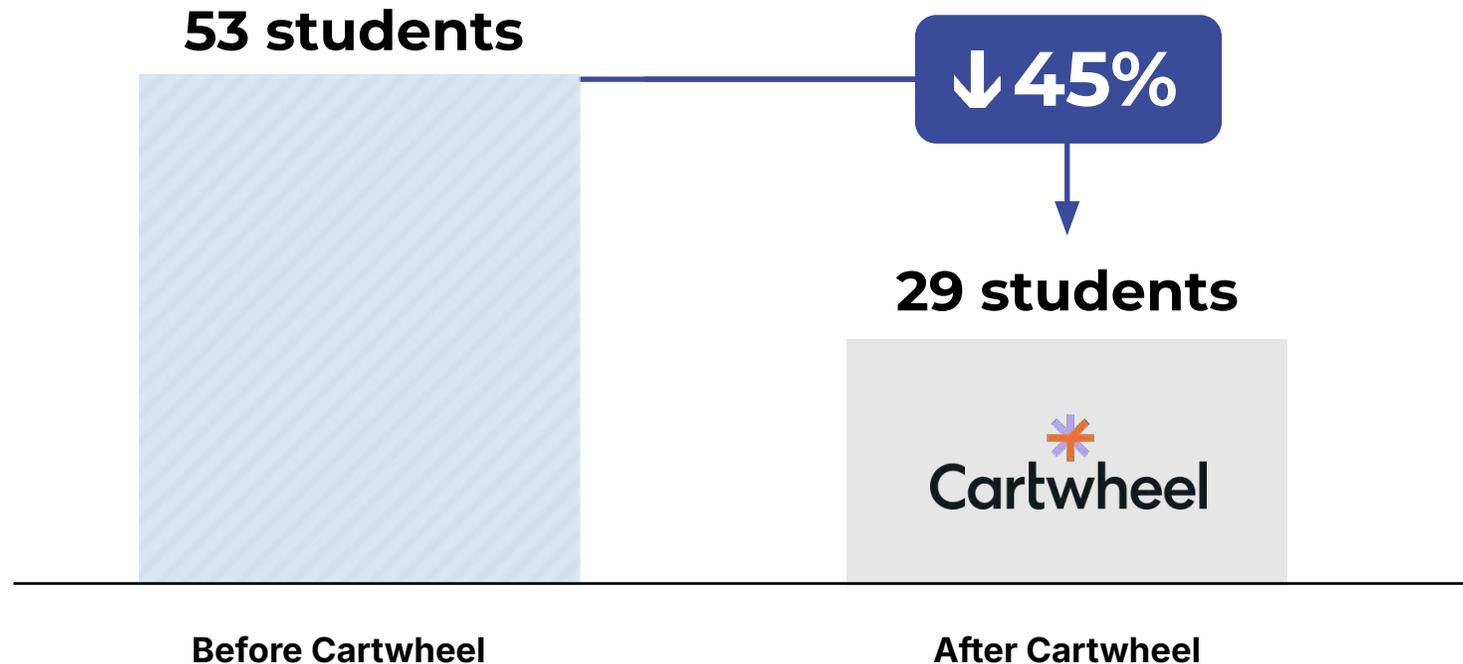
families in care received direct **care for parents** through parent guidance this year

43%

students referred to Cartwheel have either an IEP/504 plan

Salem Public Schools Case Study

45% reduction in number of chronically absent students receiving Cartwheel telehealth



45%

reduction in number of chronically absent students after receiving Cartwheel telehealth

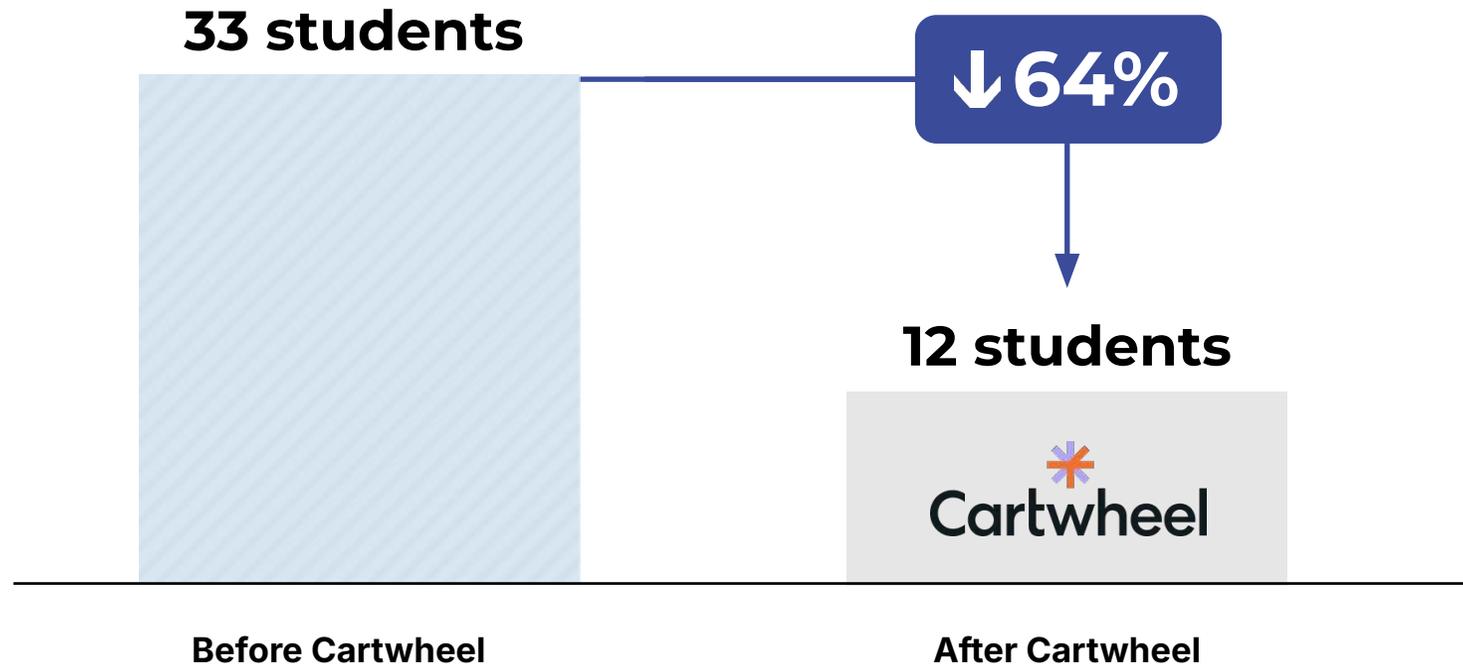
50%

reduction in unexcused absence rate for all Cartwheel students

Sample size: n=334 students who were referred to Cartwheel telehealth services in a 3,800 student suburban district (60% low income) during the 2022-23, 2023-24, 2024-25, and 2025-26 school years. First bar shows number of students who were chronically absent in the school year they started therapy, and for whom we have data in at least one subsequent school year. For the same cohort, the second bar shows the number of students who are chronically absent in all years after starting Cartwheel services. Chronic absenteeism is defined as missing 10 percent of school days within an academic year.

Salem Public Schools Case Study

64% reduction of students with prior out-of-school suspensions had none after Cartwheel



Sample size: n=59 students who engaged in Cartwheel telehealth services and received at least one suspension during the 2021-22, 2022-23, 2023-24, and 2024-25 school years. These students all attend a 3,800 student suburban district with a 60% low income composition. First bar shows number of students who received at least one out-of-school suspension during school years 2021-22, 2022-23, 2023-24, or 2024-2025 before starting Cartwheel services. Second bar shows that only 12 of these 33 students received another suspension after starting Cartwheel services.



73%

of students had the same or fewer in-school suspensions per year after starting therapy with Cartwheel

75%

of students who had in-school suspensions before starting therapy with Cartwheel had none after

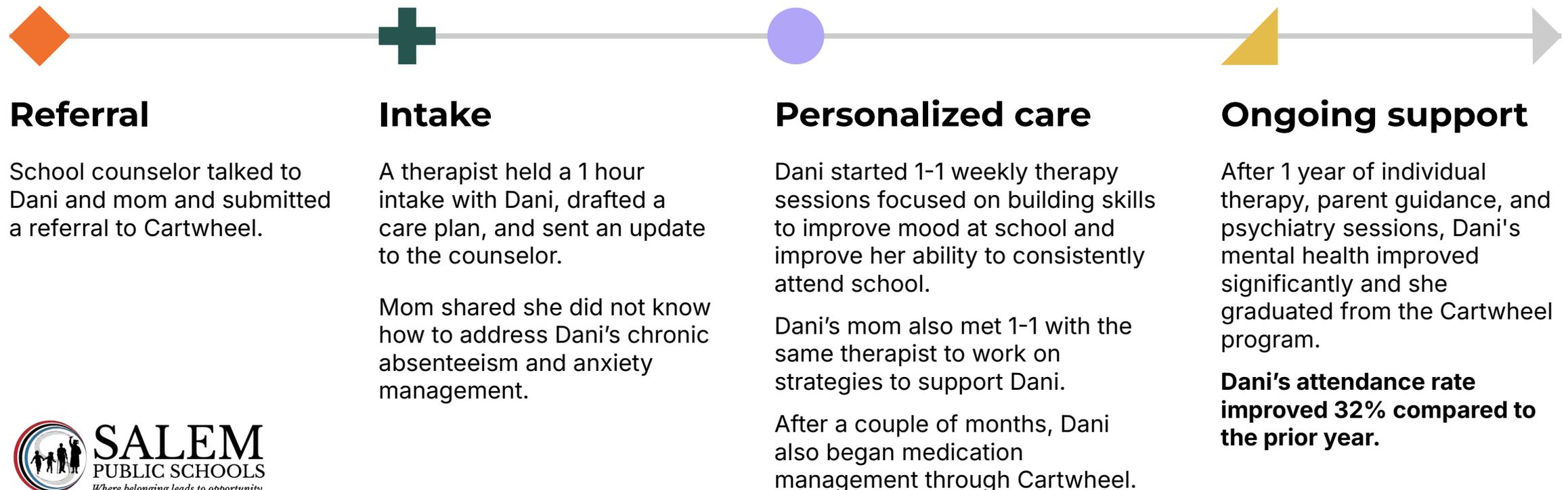
Student Success Story: Dani, Grade 8

Dani* had been struggling with school avoidance, peer relationships, and conflict. The year she was referred to Cartwheel, she had **31 absences (27 unexcused)**.

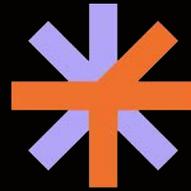
After completing a teletherapy program with Cartwheel, **Dani's attendance improved by 32%** with 21 absences (1 unexcused) the following year.



**Student name has been changed to preserve anonymity*



Thank you for your time!



Cartwheel

www.cartwheelcare.org

Reach out with questions to your Program Manager:

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